PLEASE USE BLACK INK OR TYPEWRITER WH	Tra.
PREPARING YOUR BID. BE SHRE YOU HAVE	
INSERTED YOUR COMPANY'S NAME IN THE BO	X

Bidder
Sequoia Voting Systems

LOT 2: (Cont'd)	
Volume Discounts Additional Volume Discount: (See; "Discounts"): Use additional pages as needed VOLUME PRICING-PRICE BREAKS For single order to one location in dollars. Please specify the amount that applies:	Discount \$
VOLUME PRICING-PRICE BREAKS For cumulative contract purchases per customer. Please specify the amount that applies: VOLUME PRICING-PRICE BREAKS For aggregate contract purchases in dollars statewide. Please specify the amount that applies:	\$% \$% \$% \$% \$
Total number of items offered:	
Guaranteed Delivery:	days A/R/O

Order Form/Price List: ImageCast Precinct Optical Scan System

Items
Categories
Lot 2: Ballot Marking Devices or Other Voting Devices Accessible To Individuals with Disabilities
Post-Election Support
Senior Product Specialists
Senior Election Management System Support
Maintenance and Support Services
On-Site Preventive Maintenance (Senior Product Specialist)
Maintenance & Support Services, Consulting and Election Services (see descriptions in this bid)

Ven	dor Pri	ces
First Day (on-site)	Additional Days (on-site)	Hourly Rate (offsite)
\$3,700.00	\$2,400.00	\$275.00
\$3,300.00	\$2,000.00	\$225.00
\$3,300.00	\$2,000.00	
\$3,300.00	\$2,000.00	\$225.00

LOT 1: VOTING SYSTEMS CATALOG/PRICELIST BID: Name: December 28, 2007 Wou may bid using one of the following Options: Discount Discount Discount Discount Discount Discount Discount Discount Discount Atlagory discount/net pricing itemized. Lease list any exclusions on a separate sheet if there are items on do not wish to offer Or Detail Atlagory discount/net pricing itemized. Lease list any exclusions on a separate sheet if there are items on do not wish to offer ption II may be bid as manufacturer's discounts, category discounts or in any way Bidder feels best pricing would be attained to not wish to offer ption II may be bid as manufacturer's discounts, category discounts or in any way Bidder feels best pricing would be attained by the consideration of a 45% down-payment within 10 days of Sequoia Voting Systems' acceptance of a Purchase Or made contract. Attegory designation List Price Discount % Net Price S 7,200.00 3.5% \$ 6,948.00 S 11,500.00 3.5% \$ 6,948.00 Attention III Lee them Discount Check here if bidding this option	EPARING YOUR	BID. BE SURE Y	OU HAVE
Name: Date: SEQUOIA VOTING SYSTEM You may bid using one of the following Options: Difform catalog discount (applies to all items on pricelist) Please list any exclusions on a separate sheet if there are items ou do not wish to offer Or Discount A Check here if bidding this option List any exclusions on a separate sheet if there are items ou do not wish to offer ption II may be bid as manufacturer's discounts, category discounts or in any way Bidder feels best pricing would be attended to the State or other purchasing jurisdiction (i.e. Counties and the City of ork) in consideration of a 45% down-payment within 10 days of Sequoia Voting Systems' acceptance of a Purchase Or gred contract. A segory designation See Scanner and Tabulator See Scanner and Tabulator with Accessibility Components List Price Discount % Net Price See Scanner and Tabulator with Accessibility Components See Scanner and Tabulator with Accessibility Components Check here if bidding this option			
SEOUOIA VOTING SYSTEM Vou may bid using one of the following Options: Detion I Discount Disc			
SEQUOIA VOTING SYSTEM December 28, 2007 You may bid using one of the following Options: Detail Juliform catalog discount (applies to all items on pricelist) Please list any exclusions on a separate sheet if there are items out do not wish to offer Or Deficin II December 28, 2007 At			
You may bid using one of the following Options: Discount	Date:		
Wou may bid using one of the following Options: Discount	Dec	ember 28, 2007	!
Justing metalog discount (applies to all items on pricelist) Please list any exclusions on a separate sheet if there are items out do not wish to offer Or Detion II Lategory discount/net pricing itemized. X Check here if bidding this option Lease list any exclusions on a separate sheet if there are items out do not wish to offer ption II may be bid as manufacturer's discounts, category discounts or in any way Bidder feels best pricing would be attained by inconsideration of a 45% down-payment within 10 days of Sequoia Voting Systems' acceptance of a Purchase Organic contract. List Price Discount % Net Price are Scanner and Tabulator are Scanner and Tabulator with Accessibility Components \$ 11,500.00 3.5% \$ 6,948.00 \$ 11,097.50 Attention III te item Discount Check here if bidding this option			
Or ption II ategory discount/net pricing itemized. XCheck here if	Discount		- . *
A check here if bidding this option Check here if bidding this option			
Attegory discount/net pricing itemized. X Check here if bidding this option List Price Discount % Net Price Scanner and Tabulator with Accessibility Components \$11,500.00 3.5% \$11,097.50 List Discount Management of the Scanner and Tabulator with Accessibility Components \$11,500.00 3.5% \$11,097.50 Check here if bidding this option X Check here if bidding this option			
Check here if bidding this option XCheck here if bidding this option X			
iscount Description: This discount is offered to the State or other purchasing jurisdiction (i.e. Counties and the City of ork) in consideration of a 45% down-payment within 10 days of Sequoia Voting Systems' acceptance of a Purchase Or gred contract. It is the Price Discount % Net Price see Scanner and Tabulator \$7,200.00 3.5% \$6,948.00 see Scanner and Tabulator with Accessibility Components \$11,500.00 3.5% \$11,097.50 see Scanner and Tabulator with Accessibility Components \$11,500.00 3.5% \$11,097.50 see Item Discount Check here if bidding this option in the Item Discount See Item Discount Check here if bidding this option in the Item Discount See Ite			
secount Description: This discount is offered to the State or other purchasing jurisdiction (i.e. Counties and the City of processors) in consideration of a 45% down-payment within 10 days of Sequoia Voting Systems' acceptance of a Purchase Or speed contract. It is the Price Discount Net Price Second	nts or in any way Rid	don fools host	
ase Scanner and Tabulator ase Scanner and Tabulator ase Scanner and Tabulator with Accessibility Components \$ 11,500.00			
ase Scanner and Tabulator with Accessibility Components \$ 11,500.00 3.5% \$ 6,948.00 \$ 11,097.50 \$ 11,0	List Price	Discount %	Net Price
tion III e Item Discount Check here if bidding this option		3.5%	
e Item Discount Check here if bidding this option	\$ 11,500.00	3.5%	\$ 11,097.50
e Item Discount Check here if bidding this option			
e Item Discount Check here if bidding this option			<u> </u>
der shall include itemized pricelist with bid which includes all items with list pricing, discounts and net prices			
		Check here if bidd	ing this option
e Item Discount		Date: Decent A Discount X Check holder bidding and a purchasing jurisding System Sequoia Voting System List Price \$ 7,200.00	December 28, 2007 Discount XCheck here if bidding this option And the purchasing jurisdiction (i.e. Counties Sequoia Voting Systems' acceptance of Sequoia Voting Systems' acceptance of \$7,200.00 \$3.5%

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder

Sequoia Voting Systems

LOT 1: (Cont'd)	
Volume Discounts Additional Volume Discount: (See; "Discounts"): Use additional pages as needed VOLUME PRICING-PRICE BREAKS For single order to one location in dollars. Please specify the amount that applies:	Discount \$
VOLUME PRICING-PRICE BREAKS For cumulative contract purchases per customer. Please specify the amount that applies: VOLUME PRICING-PRICE BREAKS For aggregate contract purchases in dollars statewide. Please specify the amount that applies:	\$
Total number of items offered:	
Guaranteed Delivery:	days A/R/O

Order Form/Price List: ImageCast Precinct Optical Scan System

<u>Items</u>
Categories
Lot 1: Voting Systems
Election Management System (EMS)
EMS Datacenter Standard (Suitable for up to 500 Election Districts)
EMS Application Server HW
EMS Database Server HW
EMS Network Attached Storage Server HW
Cisco Catalyst Gigabit Switch HW (24 ports)
APC UPS Backup Devices (2 per EMS Datacenter) HW
APC Datacenter 25U Rack HW
Passive equipment network and power cables, etc.
HP Laser Printer (network, duplex)
Windows Server 2003 R2 Standard
Windows Server 2003 R2 Enterprise
SQL Server 2005 Standard
EMS EED Workstation HW with 20" LCD
Windows XP Professional SP2
EMS RTR Workstation HW with 20" LCD
Windows XP Professional SP2
EMS Software License – Base Price
EMS Software License – Per Workstation
EMS Software License – Processing Capacity

Ve	ndor P	rices
Unit Price	Number of Units	Total Price
\$ 5,800.00	1	\$ 5,800.00
\$ 5,800.00	1	\$ 5,800.00
\$ 5,800.00	1	\$ 5,800.00
\$ 3,250.00	1	\$ 3,250.00
\$ 975.00	2	\$ 1,950.00
\$ 1,560.00	1	\$ 1,560.00
\$ 650.00	NA	\$ 650.00
\$ 650.00	1	\$ 650.00
\$ 1,950.00	1	\$ 1,950.00
\$ 5,200.00	2	\$ 10,400.00
\$15,600.00	1	\$15,600.00
\$ 1,500.00	1	\$ 1,500.00
\$ 300.00	1	\$ 300.00
\$ 1,500.00	1	\$ 1,500.00
\$ 300.00	1	\$ 300.00
\$50,000.00	1	\$50,000.00
\$25,000.00	1	\$25,000.00
N/A		

PLEASE USE BLACK INK OR TYPEWRITER	WHEN PREPARING	YOUR BID. BE	SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN TH	IE BOX		

					_
•		77	Γ		•
	111	1 1	11	, ,	

LOT 2:	BALLOT MA	RKING DEVI	CES OR OTHER	VOTING DEVICES	ACCESSIBLE	TO INDIVIDUALS	WITH
DISABI			To Tools and Man				

ame:	Date:		
EQUOIA VOTING SYSTEM	Dece	mber 28, 2007	
ou may bid using one of the following Options:			
ption I niform catalog discount (applies to all items on pricelist) ease list any exclusions on a separate sheet if there are items u do not wish to offer	Discount		<u>.</u> '
Or			
ption II tegory discount/net pricing itemized.	·		
	X Check he biddin	re if g this option	
ease list any exclusions on a separate sheet if there are items u do not wish to offer expectation II may be bid as manufacturer's discounts, category discount Description: This discount is offered to the State or cork) in consideration of a 45% down-payment within 10 days	ther purchasing jurisdi	ction (i.e. Counties	and the City o
u do not wish to offer ption II may be bid as manufacturer's discounts, category discount II may be bid as manufacturer's discounts, category discount is offered to the State or cork) in consideration of a 45% down-payment within 10 days med contract.	ther purchasing jurisdi	ction (i.e. Counties	and the City o
u do not wish to offer ption II may be bid as manufacturer's discounts, category discount II may be bid as manufacturer's discounts, category discount is offered to the State or cork) in consideration of a 45% down-payment within 10 days med contract.	ther purchasing jurisdiction of Sequoia Voting Syst	ction (i.e. Counties	and the City o
u do not wish to offer ption II may be bid as manufacturer's discounts, category discount Description: This discount is offered to the State or cork) in consideration of a 45% down-payment within 10 days med contract. Attegory designation use Scanner and Tabulator* with Accessibility Components	ther purchasing jurisdiction of Sequoia Voting Syst	ction (i.e. Counties ems' acceptance of	and the City of a Purchase Or
u do not wish to offer stion II may be bid as manufacturer's discounts, category discount in the state of count Description: This discount is offered to the State or count in consideration of a 45% down-payment within 10 days med contract. Integory designation use Scanner and Tabulator* with Accessibility Componer	ther purchasing jurisdiction of Sequoia Voting Syst	ction (i.e. Counties ems' acceptance of Discount %	and the City of a Purchase Or
u do not wish to offer ption II may be bid as manufacturer's discounts, category discount Description: This discount is offered to the State or cork) in consideration of a 45% down-payment within 10 days med contract. Attegory designation use Scanner and Tabulator* with Accessibility Components	ther purchasing jurisdiction of Sequoia Voting Syst	ction (i.e. Counties ems' acceptance of Discount %	and the City of a Purchase Or
u do not wish to offer otion II may be bid as manufacturer's discounts, category discount Description: This discount is offered to the State or cork) in consideration of a 45% down-payment within 10 days	ther purchasing jurisdiction of Sequoia Voting Syst	ction (i.e. Counties ems' acceptance of Discount %	and the City of a Purchase Or
u do not wish to offer ption II may be bid as manufacturer's discounts, category discount Description: This discount is offered to the State or cork) in consideration of a 45% down-payment within 10 days med contract. Attegory designation use Scanner and Tabulator* with Accessibility Components	ther purchasing jurisdiction of Sequoia Voting Syst	ction (i.e. Counties ems' acceptance of Discount %	and the City of a Purchase Or

Order Form/Price List: ImageCast Precinct Optical Scan System

Items
Categories
Lot 1: Voting Systems
DRE
 Scanner/Tabulator and Internal Printer (ImageCast) Shipping/freight for inside delivery to State Five Year Warranty, per unit Integrated Ballot Box Uninterruptible Power Supply (Note: Paper length is flexible without additional unit costs. Paper width is set at 8 ½")
Accessible Voting Devices - IMPORTANT NOTE: The accessible voting device consists of the scanner quoted in line 1 with additional components. The Accessible Voting Device functions as both the Election District and/or Polling Place Scanner and ADA device. Additional components include: Ballot Printer (including duplexer) ATI (Audio Tactile Device) Display Monitor Additional Motherboard Additional Software Headphones Sip & Puff Device
Re-shipping for inside delivery to the Authorized User
Demonstration/Training Voting Equipment
Laptops/Computers
Smart Card Reader/Writers
Uninterruptible Power Supplies (Included in the Scanner with ancillary equipment for Accessibility
Battery (Per NYSBOE Regulations)
Extended Life Battery (16 hours)
Other Ancillary Equipment (Specify) Two (2) Memory Cards/Voting Unit (1 GB each)

Vendor Prices			
Unit Price	Unit Price Per Day		
N/A			
\$ 7,200.00		-	
\$11,500.00			
Ψ11,500.00			
		= .	
	٠.		
\$ 250.00			
N/A			
N/A			
N/A			
Included			
ncluded			
8800.00			
250.00			

Order Form/Price List: ImageCast Precinct Optical Scan System

Items			
Categories			
Lot 1: Voting Systems			
Accessories			
Headphones			
Sip & Puff Devices			
Rocker Paddles			
Accessible Keyboards			
Other Accessibility Devices (Specify)			
Ballot Access Cards			
Voting Booths			
Privacy Screens			
Ballot Boxes (Spares)			
Tables			
Other Accessories - Transfer Case			
Election Day Supplies & Consumables			
Report Paper Rolls			
VVPAT Paper Rolls			
Printer Ink/Toner (up to 800 voters) (Note: Toner Price listed is for the ADA device ballot printer. The Report printer is thermal and does not require ink/toner)			
Sip & Puff Straws			
Sip & Puff Filters			
Head Phone Ear Covers (quantity of 100)			
Privacy Sleeves			
Paper Ballots (This information can be provided by NY area ballot printers. Prices will vary considerably depending on ballot size, number of ED's, ballot styles and ballots ordered).			
Other Consumables - Seals (5000 per unit price)			

Vendor Prices			
Unit Price	Unit Price Per Day	Unit Price Per Hour	
\$ 25.00			
\$395.00			
\$ 30.00			
N/A		· ·	
N/A			
N/A		,	
\$ 175.00			
\$ 100.00			
\$1,000.00			
N/A			
\$ 100.00			
\$ 25.00			
N/A			
\$ 70.00	:		
\$3.00			
\$10.00			
\$40.00			
\$ 5.00			
See separate pricing table on page 97			
\$ 125.00	·		

Order Form/Price List: ImageCast Precinct Optical Scan System

	Items
Ca	tegories
Lot	1: Voting Systems
Ele	ction Day Support
Se	nior Product Specialists
Se	nior Election Management System Support
	lp Desk Support Technicians
Po	lling Place Field Support Technicians
Post	-Election Support
Sei	nior Product Specialists
Ser	nior Election Management System Support
	ntenance and Support Services
	Site Preventive Maintenance (Senior Product Specialist)
Mai	ntenance & Support Services, Consulting and Election ices (see descriptions in this bid)

Vendor Prices			
First Day (on-site)	Additional Days (on-site)	Hourly Rate (offsite)	
\$3,300.00	\$2,000.00	\$225.00	
\$3,300.00	\$2,000.00	\$225.00	
\$2,500.00	\$1,200.00	\$125.00	
\$2,500.00	\$1,200.00	\$125.00	
\$3,700.00	\$2,400.00	\$275.00	
\$3,300.00	\$2,000.00	\$225.00	
\$3,300.00	\$2,000.00		
\$3,300.00	\$2,000.00	\$225.00	

^{*} In order to provide a thorough assessment of implementation costs (outside of the staff and Inspector training costs already provided) costs are defined by required personnel. Tasks associated with implementation are outlined in the sample implementation schedule included with this bid.

Items		
Categories		
Ballot Printing Pricing – Examples**		
60 Styles, 60,000 Total Ballots	<u>-</u>	
300 Styles, 300,000 Total Ballots		
900 Styles, 900,000 Total Ballots		
1,200 Styles, 1,200,000 Total Ballots		
Additional Ballots (over 1,200,000)		

Vendor Prices		
Unit Price	Unit Price Per Day	Total Price
\$.45		\$27,000.00
\$.42		\$126,000.00
\$.40		\$360,000.00
\$.40		\$480,000.00
\$.40		

^{**} Numbered and perforated stubs, affixed to pads - \$ 0.12 per ballot additional.

Order Form/Price List: ImageCast Precinct Optical Scan System

Items		
Categories		
Lot 1: Voting Systems		
Election Management System (EMS)		
EMS Datacenter Express (suitable for up to 100/Election Districts)		
EMS Application Server and Database server HW		
EMS Network Attached Storage Server HW		
Cisco Catalyst Gigabit Switch HW (12 ports)		
APC UPS Backup Devices (2 per EMS Datacenter) HW		
Datacenter 12U Rack HW		
Passive equipment – network and power cables, etc.		
HP Laser Printer (network, duplex)		
Windows Server 2003 R2 Standard		
SQL Server 2005 Standard		
EMS EED Workstation HW with 20" LCD		
Windows XP Professional SP2		
EMS RTR Workstation HW with 20" LCD		
Windows XP Professional SP2		
EMS Software License – Base Price		
EMS Software License – Per Workstation		
EMS Software License – Processing Capacity		

Vendor Prices		
Unit Price	Number of Units	Total Price
\$ 5,200.00	1	\$ 5,200.00
\$ 3,900.00	1	\$ 3,900.00
\$ 1,560.00	1	\$ 1,560.00
\$ 975.00	1	\$ 975.00
\$ 1,040.00	1	\$ 1,040.00
\$ 520.00	NA	\$ 520.00
\$ 650.00	-1	\$ 650.00
\$ 1,950.00	2	\$ 3,900.00
\$ 6,500.00	1	\$ 6,500.00
\$ 1,500.00	1	\$ 1,500.00
\$ 300.00	1	\$ 300.00
\$ 1,500.00	1	\$ 1,500.00
\$ 300.00	1	\$ 300.00
\$50,000.00	1	\$50,000.00
\$25,000.00	1	\$25,000.00
N/A		

Order Form/Price List: ImageCast Precinct Optical Scan System

Items	
Categories	
Lot 1: Voting Systems	IV.
Election Management System (EMS)	
EMS Datacenter Standard *(suitable for more than 500 Election Districts)	
EMS Application Server HW	
EMS Database Server HW	
EMS Network Attached Storage Server HW	
Cisco Catalyst Gigabit Switch HW (48 ports)	
APC UPS Backup Devices (2 per EMS Datacenter) I	łW
APC Datacenter 25U Rack HW	-1
Passive equipment - network and power cables, etc.	
HP Laser Printer (network, duplex)	
Windows Server 2003 R2 Standard	
Windows Server 2003 R2 Enterprise	
SQL Server 2005 Enterprise	
EMS EED Workstation HW with 20" LCD	
Windows XP Professional SP2	
EMS RTR Workstation HW with 20" LCD	
Windows XP Professional SP2	
EMS Software License – Base Price	
EMS Software License – Per Workstation	
EMS Software License – Processing Capacity	

Vendor Prices			
Ve	endor	Prices	
Unit Price	Number of Units		
\$ 5,800.00	1	\$ 5,800.00	
\$ 5,800.00	1	\$ 5,800.00	
\$ 5,800.00	1	\$ 5,800.00	
\$ 6,500.00	1	\$ 6,500.00	
\$ 975.00	2	\$ 1,950.00	
\$ 1,560.00	1	\$ 1,560.00	
\$ 650.00	NA	\$ 650.00	
\$ 650.00	1	\$ 650.00	
\$ 1,950.00	1	\$ 1,950.00	
\$ 5,200.00	2	\$ 10,400.00	
\$32,500.00	1	\$32,500.00	
\$ 1,500.00	1	\$ 1,500.00	
\$ 300.00	1	\$ 300.00	
\$ 1,500.00	1	\$ 1,500.00	
\$ 300.00	1	\$ 300.00	
\$50,000.00	1	\$50,000.00	
\$25,000.00	1	\$25,000.00	
N/A			

Order Form/Price List: ImageCast Precinct Optical Scan System

Items
Categories
Lot 1: Voting Systems
Pollworker Training
Classes for Board Trainers Class Size 1 – 25 days training
Classes for Pollworkers (Price per Pollworker Trained) Class Size: 25 - 30 Pollworkers, Class Length: 2 hours
- Total Pollworkers Trained: 50 - 999
- Total Pollworkers Trained: 1000 - 2500
- Total Pollworkers Trained: 2501 – 3000
- Total Pollworkers Trained: 3001 – 4000
- Total Pollworkers Trained: 4001 - 5000
- Total Pollworkers Trained: 5001 - 6000
- Total Pollworkers Trained: 6000 +
Pollworker Training Material
Staff Training
Acceptance Test Training Class Size 1 – 25 2 days
Classes for EMS Technical Staff Class Size 1 – 10 5 days
Classes of EMS End Users (including procedures to be used to accomplish ballot configuration and ballot programming) Class Size 1 – 10 10 days
Classes for Voting Equipment Technicians Class Size 1 – 10 10 days
Classes for Voting Equipment - Additional Board Staff Class Size 1 - 25 2 days

Vendor Prices		
First Day (on-site)	Additional Days (on-site)	Hourly Rate (offsite)
\$2,900.00	\$1600.00	N/A
\$35.00	\$35.00	N/A
\$33.75	\$33.75	N/A
\$32.50	\$32.50	N/A
\$31.25	\$31.25	N/A
\$29.75	\$29.75	N/A
\$28.25	\$28.25	N/A
\$27.00	\$27.00	N/A
Included	· ·	
\$2,900.00	\$1600.00	\$175.00
\$2,900.00	\$1600.00	\$175.00
\$2,900.00	\$1600.00	\$175.00
\$2,900.00	\$1600.00	\$175.00
\$2,900.00	\$1600.00	\$175.00

Order Form/Price List: ImageCast Precinct Optical Scan System Vendor: Sequoia Voting Systems

Voting Devices Accessible To Individuals with Disabilities Election Management System (EMS) EMS Datacenter Standard! (suitable for up to 500 Election Districts) EMS Application Server HW EMS Database Server HW EMS Network Attached Storage Server HW Cisco Catalyst Gigabit Switch HW (24 ports) APC UPS Backup Devices (2 per EMS Datacenter) HW APC Datacenter 25U Rack HW Passive equipment — network and power cables, etc. HP Laser Printer (network, duplex) Windows Server 2003 R2 Standard Windows Server 2005 Standard	Items	
Voting Devices Accessible To Individuals with Disabilities Election Management System (EMS) EMS Datacenter Standard (Suitable for up to 500 Election Districts) EMS Application Server HW EMS Database Server HW EMS Network Attached Storage Server HW Cisco Catalyst Gigabit Switch HW (24 ports) APC UPS Backup Devices (2 per EMS Datacenter) HW APC Datacenter 25U Rack HW Passive equipment — network and power cables, etc. HP Laser Printer (network, duplex) Windows Server 2003 R2 Standard Windows Server 2005 Standard	Categories	
EMS Datacenter Standard (Suitable for up to 500 Election Districts) EMS Application Server HW EMS Database Server HW EMS Network Attached Storage Server HW Cisco Catalyst Gigabit Switch HW (24 ports) APC UPS Backup Devices (2 per EMS Datacenter) HW APC Datacenter 25U Rack HW Passive equipment — network and power cables, etc. HP Laser Printer (network, duplex) Windows Server 2003 R2 Standard Windows Server 2005 Standard	Lot 2: Ballot Marking Devices or Other Voting Devices Accessible To Individuals wit Disabilities	h
EMS Application Server HW EMS Database Server HW EMS Network Attached Storage Server HW Cisco Catalyst Gigabit Switch HW (24 ports) APC UPS Backup Devices (2 per EMS Datacenter) HW APC Datacenter 25U Rack HW Passive equipment — network and power cables, etc. HP Laser Printer (network, duplex) Windows Server 2003 R2 Standard Windows Server 2005 Standard	Election Management System (EMS)	
EMS Database Server HW EMS Network Attached Storage Server HW Cisco Catalyst Gigabit Switch HW (24 ports) APC UPS Backup Devices (2 per EMS Datacenter) HW APC Datacenter 25U Rack HW Passive equipment – network and power cables, etc. HP Laser Printer (network, duplex) Windows Server 2003 R2 Standard Windows Server 2003 R2 Enterprise SQL Server 2005 Standard		
EMS Network Attached Storage Server HW Cisco Catalyst Gigabit Switch HW (24 ports) APC UPS Backup Devices (2 per EMS Datacenter) HW APC Datacenter 25U Rack HW Passive equipment – network and power cables, etc. HP Laser Printer (network, duplex) Windows Server 2003 R2 Standard Windows Server 2003 R2 Enterprise SQL Server 2005 Standard	EMS Application Server HW	area.
Cisco Catalyst Gigabit Switch HW (24 ports) APC UPS Backup Devices (2 per EMS Datacenter) HW APC Datacenter 25U Rack HW Passive equipment – network and power cables, etc. HP Laser Printer (network, duplex) Windows Server 2003 R2 Standard Windows Server 2003 R2 Enterprise SQL Server 2005 Standard	EMS Database Server HW	
APC UPS Backup Devices (2 per EMS Datacenter) HW APC Datacenter 25U Rack HW Passive equipment – network and power cables, etc. HP Laser Printer (network, duplex) Windows Server 2003 R2 Standard Windows Server 2003 R2 Enterprise SQL Server 2005 Standard	EMS Network Attached Storage Server HW	
APC Datacenter 25U Rack HW Passive equipment – network and power cables, etc. HP Laser Printer (network, duplex) Windows Server 2003 R2 Standard Windows Server 2003 R2 Enterprise SQL Server 2005 Standard	Cisco Catalyst Gigabit Switch HW (24 ports)	
Passive equipment – network and power cables, etc. HP Laser Printer (network, duplex) Windows Server 2003 R2 Standard Windows Server 2003 R2 Enterprise SQL Server 2005 Standard	APC UPS Backup Devices (2 per EMS Datacenter) HW	
HP Laser Printer (network, duplex) Windows Server 2003 R2 Standard Windows Server 2003 R2 Enterprise SQL Server 2005 Standard	APC Datacenter 25U Rack HW	
Windows Server 2003 R2 Standard Windows Server 2003 R2 Enterprise SQL Server 2005 Standard	Passive equipment – network and power cables, etc.	
Windows Server 2003 R2 Enterprise SQL Server 2005 Standard	HP Laser Printer (network, duplex)	
SQL Server 2005 Standard	Windows Server 2003 R2 Standard	
	Windows Server 2003 R2 Enterprise	
	SQL Server 2005 Standard	
EMS EED Workstation HW with 20" LCD	EMS EED Workstation HW with 20" LCD	

Vendor Prices			
Unit Price	Number of Units	Total Price	
\$ 5,800.00	1	\$ 5,800.00	
\$ 5,800.00	1	\$ 5,800.00	
\$ 5,800.00	1	\$ 5,800.00	
\$ 3,250.00	1	\$ 3,250.00	
\$ 975.00	2	\$ 1,950.00	
\$ 1,560.00	1	\$ 1,560.00	
\$ 650.00	NA	\$ 650.00	
\$ 650.00	1	\$ 650.00	
\$ 1,950.00	1	\$ 1,950.00	
\$ 5,200.00	2	\$ 10,400.00	
\$15,600.00	1	\$15,600.00	
\$ 1,500.00	1	\$ 1,500.00	
\$ 300.00	1	\$ 300.00	
\$ 1,500.00	1	\$ 1,500.00	
\$ 300.00	1	\$ 300.00	
\$50,000.00	1	\$50,000.00	
\$25,000.00	1	\$25,000.00	
N/A			

EMS Software License - Processing Capacity

Windows XP Professional SP2

Windows XP Professional SP2

EMS Software License - Base Price

EMS Software License - Per Workstation

EMS RTR Workstation HW with 20" LCD

Lot 1: Voting Systems

Order Form/Price List: ImageCast Precinct Optical Scan System

Items
Categories
Lot 1: Voting Systems
Hardware and Software Modifications*
Development and Implementation Services*
Onsite Support Per Election*
Acceptance Testing Support*
Pollsite Surveys*
Voting Machine Facility Assessm't & Specs.*
Overall Implementation
Executive Management
Senior Project Manager
Senior Technical Project Manager
Training Manager
Voter Outreach and Media Specialist
EMS System Implementation (including Import Protocol)
Chief Systems Architect
Senior Product Manager
EMS Support Staff
Pre-Election Support
Senior Product Specialists (Warehouse/Poll site Support)
Product Specialists (Warehouse/Poll site Support)
Senior Election Management System Support

Vendor Prices		
First Day (on-site)	Additional Days (on-site)	Hourly Rate (offsite)
·		
\$4,500.00	\$3,200.00	\$350.00
\$3,700.00	\$2,400.00	\$275.00
\$3,700.00	\$2,400.00	\$275.00
\$2,900.00	\$1,600.00	\$175.00
\$2,900.00	\$1,600.00	\$175.00
		•
\$4,000.00	\$2,800.00	\$300.00
\$3,300.00	\$2,000.00	\$225.00
\$2,900.00	\$1,600.00	\$175.00
	·	
\$3,300.00	\$2,000.00	\$225.00
\$3,300.00	\$2,000.00	\$225.00
\$3,300.00	\$2,000.00	\$225.00

Order Form/Price List: ImageCast Precinct Optical Scan System

Items		
Categories		
Lot 2: Ballot Marking Devices or Other Voting Devices Accessible To Individuals with Disabilities		
Accessible Voting Devices - IMPORTANT NOTE: The accessible voting device is the identical Accessible Voting Device bid for Lot I. The Accessible Voting device can function as both a Lot I voting system and a Lot II ballot marking device. Components includes: Scanner/Tabulator and Internal Printer Integrated Ballot Box Ballot Printer (including duplexer) ATI (Audio Tactile Device) Display Monitor Additional Motherboard Additional Software Headphones Sip & Puff Device Uninterruptible Power Supply Shipping/freight for inside delivery to State Five Year Warranty, per unit		
Re-shipping for inside delivery to the Authorized User		
Demonstration/Training Voting Equipment		
Laptops/Computers		
Smart Card Reader/Writers		
Uninterruptible Power Supplies (Included in the Scanner with ancillary equipment for Accessibility		
Battery (Per NYSBOE Regulations)		
Extended Life Battery (16 hours)		
Other Ancillary Equipment (Specify) Two (2) Memory Cards/Voting Unit (1 GB each)		

Vendor Prices			
Unit Price	Unit Price Per Day	Unit Price Per Hour	
		-	
\$11,500.00	·		
\$ 250.00			
\$ 250.00 N/A			
N/A	1		
N/A	· ·		
Included			
Included			
\$800.00			
\$ 250.00			

Order Form/Price List: ImageCast Precinct Optical Scan System

Items
Categories
Lot 2: Ballot Marking Devices or Other Voting Devices Accessible To Individuals with Disabilities
Accessories
Headphones
Sip & Puff Devices
Rocker Paddles
Accessible Keyboards
Other Accessibility Devices (Specify)
Ballot Access Cards
Voting Booths
Privacy Screens
Ballot Boxes (Spares)
Tables
Other Accessories - Transfer Case
Election Day Supplies & Consumables
Report Paper Rolls
VVPAT Paper Rolls
Printer Ink/Toner (up to 800 voters) Note: Toner Price listed is for the ADA device ballot printer.
Sip & Puff Straws
Sip & Puff Filters
Head Phone Ear Covers (quantity of 100)
Privacy Sleeves
Paper Ballots (Blank - Ballot printed on the included Printer)
Other Consumables - Seals (5000 per unit price)

Vendor Prices		
Unit Price	Unit Price Per Day	Unit Price Per Hour
		-
\$ 25.00		
\$395.00		
\$ 30.00		
N/A		
N/A		
N/A		
\$ 175.00		
\$ 100.00		
\$1,000.00		
N/A		
\$ 100.00		
\$ 25.00		
N/A		
\$ 70.00		
\$3.00		
\$10.00		
\$40.00		
\$ 5.00		
\$ 0.10	·	
\$ 125.00		

Order Form/Price List: ImageCast Precinct Optical Scan System Vendor: Sequoia Voting Systems

Items	
Categories	
Lot 2: Ballot Marking Devices or Other Voting Devices Accessible To Individuals wi Disabilities	th
Overall Implementation	
Executive Management	
Senior Project Manager	
Senior Technical Project Manager	
Training Manager	
Voter Outreach and Media Specialist	: -
EMS System Implementation (including Import Protocol)	
Chief Systems Architect	
Senior Product Manager	
EMS Support Staff	
Pre-Election Support	
Senior Product Specialists (Warehouse/Poll site Support)	
Product Specialists (Warehouse/Poll site Support)	
Senior Election Management System Support	
EMS Support Staff (Ballot Definition Programming)	
Election Day Support	
Senior Product Specialists	
Senior Election Management System Support	
Help Desk Support Technicians	
Polling Place Field Support Technicians	

Vendor Prices		
First Day (on-site)	Additional Days (on-site)	Hourly Rate (offsite)
В		~
\$4,500.00	\$3,200.00	\$350.00
\$3,700.00	\$2,400.00	\$275.00
\$3,700.00	\$2,400.00	\$275.00
\$2,900.00	\$1,600.00	\$175.00
\$2,900.00	\$1,600.00	\$175.00
	·	
\$4,000.00	\$2,800.00	\$300.00
\$3,300.00	\$2,000.00	\$225.00
\$2,900.00	\$1,600.00	\$175.00
\$3,300.00	\$2,000.00	\$225.00
\$3,300.00	\$2,000.00	\$225.00
\$3,300.00	\$2,000.00	\$225.00
\$2,900.00	\$1,600.00	\$175.00
\$3,300.00	\$2,000.00	\$225.00
\$3,300.00	\$2,000.00	\$225.00
\$2,500.00	\$1,200.00	\$125.00
\$2,500.00	\$1,200.00	\$125.00

Order Form/Price List: ImageCast Precinct Optical Scan System Vendor: Sequoia Voting Systems

Items
Categories
Lot 2: Ballot Marking Devices or Other Voting Devices Accessible To Individuals with Disabilities
Election Management System (EMS)
EMS Datacenter Express a(suitable for up to 100 Election Districts)
EMS Application Server and Database server HW
EMS Network Attached Storage Server HW
Cisco Catalyst Gigabit Switch HW (12 ports)
APC UPS Backup Devices (2 per EMS Datacenter) HW
Datacenter 12U Rack HW
Passive equipment - network and power cables, etc.
HP Laser Printer (network, duplex)
Windows Server 2003 R2 Standard
SQL Server 2005 Standard
EMS EED Workstation HW with 20" LCD
Windows XP Professional SP2

Vendor Prices		
Unit Price	Number of Units	Total Price
		-
\$ 5,200.00	1	\$ 5,200.00
\$ 3,900.00	.1	\$ 3,900.00
\$ 1,560.00	1	\$ 1,560.00
\$ 975.00	1	\$ 975.00
\$ 1,040.00	1	\$ 1,040.00
\$ 520.00	NA	\$ 520.00
\$ 650.00	1	\$ 650.00
\$ 1,950.00	2	\$ 3,900.00
\$ 6,500.00	1	\$ 6,500.00
\$ 1,500.00	1	\$ 1,500.00
\$ 300.00	1	\$ 300.00
\$ 1,500.00	1	\$ 1,500.00
\$ 300.00	1	\$ 300.00
\$50,000.00	1	\$50,000.0
\$25,000.00	1	\$25,000.0
N/A		

EMS RTR Workstation HW with 20" LCD

Windows XP Professional SP2

EMS Software License - Base Price

EMS Software License - Per Workstation

EMS Software License - Processing Capacity

Order Form/Price List: ImageCast Precinct Optical Scan System

Categories Lot 2: Ballot Marking Devices or Other Voting Devices Accessible To Individuals with Disabilities Election Management System (EMS) EMS Datacenter Standard (suitable for more than 500 Election Districts)
Voting Devices Accessible To Individuals with Disabilities Election Management System (EMS) EMS Datacenter Standard
EMS Datacenter Standard
EMS Application Server HW
EMS Database Server HW
EMS Network Attached Storage Server HW
Cisco Catalyst Gigabit Switch HW (48 ports)
APC UPS Backup Devices (2 per EMS Datacenter) HW
APC Datacenter 25U Rack HW
Passive equipment - network and power cables, etc.
HP Laser Printer (network, duplex)
Windows Server 2003 R2 Standard
Windows Server 2003 R2 Enterprise
SQL Server 2005 Enterprise
EMS EED Workstation HW with 20" LCD
Windows XP Professional SP2
EMS RTR Workstation HW with 20" LCD
Windows XP Professional SP2
EMS Software License – Base Price
EMS Software License – Per Workstation
EMS Software License – Processing Capacity

Vendor Prices		
Unit Price	Number of Units	Total Price
		-
\$ 5,800.00	1	\$ 5,800.00
\$ 5,800.00	1	\$ 5,800.00
\$ 5,800.00	1	\$ 5,800.00
\$ 6,500.00	1	\$ 6,500.00
\$ 975.00	2	\$ 1,950.00
\$ 1,560.00	1	\$ 1,560.00
\$ 650.00	NA	\$ 650.00
\$ 650.00	1	\$ 650.00
\$ 1,950.00	1	\$ 1,950.00
\$ 5,200.00	2	\$ 10,400.00
\$32,500.00	1	\$32,500.00
\$ 1,500.00	1	\$ 1,500.00
\$ 300.00	1	\$ 300.00
\$ 1,500.00	1	\$ 1,500.00
\$ 300.00	1	\$ 300.00
\$50,000.00	1	\$50,000.00
\$25,000.00	1.	\$25,000.00
N/A		

Order Form/Price List: ImageCast Precinct Optical Scan System

Items
Categories
Lot 2: Ballot Marking Devices or Other
Voting Devices Accessible To Individuals with
Disabilities
Pollworker Training
Classes for Board Trainers Class Size 1 – 25 2 days training
Classes for Pollworkers (Price per Pollworker Trained) Class Size: 25 - 30 Pollworkers, Class Length: 2 hours
- Total Pollworkers Trained: 50 - 999
- Total Pollworkers Trained: 1000 - 2500
- Total Pollworkers Trained: 2501 – 3000
- Total Pollworkers Trained: 3001 – 4000
- Total Pollworkers Trained: 4001 - 5000
- Total Pollworkers Trained: 5001 – 6000
- Total Pollworkers Trained: 6000 +
Pollworker Training Material

Vendor Prices		
First Day (on-site)	Additional Days (on-site)	Hourly Rate (offsite)
\$2,900.00	\$1600.00	N/A
\$35.00	\$35.00	N/A
\$33.75	\$33.75	N/A
\$32.50	\$32.50	N/A
\$31.25	\$31.25	N/A
\$29.75	\$29.75	N/A
\$28.25	\$28.25	N/A
\$27.00	\$27.00	N/A
Included		

Order Form/Price List: ImageCast Precinct Optical Scan System

Categories
Lot 2: Ballot Marking Devices or Other Voting Devices Accessible To Individuals with Disabilities
Staff Training
Acceptance Test Training Class Size 1 – 25 days
Classes for EMS Technical Staff Class Size 1 – 10 3 days
Classes of EMS End Users (including procedures to be used to accomplish ballot configuration and ballot programming) Class Size 1 – 10 5 days
Classes for Voting Equipment Technicians Class Size 1 – 10 days
Classes for Voting Equipment - Additional Board Staff Class Size 1 – 25 1 day
Hardware and Software Modifications*
Development and Implementation Services*
Onsite Support Per Election*
Acceptance Testing Support*
Pollsite Surveys*
Voting Machine Facility Assessm't & Specs.*

	-
\$1600.00	\$175.00
\$1600.00	\$175.00
\$1600.00	\$175.00
\$1600.00	\$175.00
\$1600.00	\$175.00
	\$1600.00 \$1600.00 \$1600.00

^{*} In order to provide a thorough assessment of implementation costs (outside of the staff and Inspector training costs already provided) please see the breakdown on the following pages. A sample implementation schedule is included with this bid. While Lot II implementation may require similar personnel as Lot I implementation, the number of tasks will be considerably less. Correspondingly, the number of days and hours required to successfully install the system will also be less than Lot I.