GROUP 22300 - VOTING SYSTEMS AND RELATED SERVICES AND BALLOT MARKING OR OTHER VOTING DEVICES ACCESSIBLE TO INDIVIDUALS WITH DISABILITIES

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PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder

Sequoia Voting Systems

LOT 2: (Cont'd)

Volume Discounts
Additional Volume Discount: (See; "Discounts"):
Use additional pages as needed
VOLUME PRICING-PRICE BREAKS
For single order to one location in dollars.
Please specify the amount that applies:

Discount

$_____ _____ %-
$_____ _____ %
$_____ _____ %

VOLUME PRICING-PRICE BREAKS
For cumulative contract purchases per customer.
Please specify the amount that applies:

$_____ _____ %
$_____ _____ %
$_____ _____ %

VOLUME PRICING-PRICE BREAKS
For aggregate contract purchases in dollars statewide.
Please specify the amount that applies:

$_____ _____ %
$_____ _____ %
$_____ _____ %

Total number of items offered: _____

Guaranteed Delivery: _____ days A/R/O

Lot 2: Ballot Marking Devices or Other Voting Devices Accessible To Individuals with Disabilities

Order Form/Price List: ImageCast Precinct Optical Scan System
Vendor: Sequoia Voting Systems

Items	Vendor Prices		
Categories	First Day (on-site)	Additional Days (on-site)	Hourly Rate (offsite)
Lot 2: Ballot Marking Devices or Other Voting Devices Accessible To Individuals with Disabilities			
Post-Election Support			
Senior Product Specialists	$3,700.00	$2,400.00	$275.00
Senior Election Management System Support	$3,300.00	$2,000.00	$225.00
Maintenance and Support Services			
On-Site Preventive Maintenance (Senior Product Specialist)	$3,300.00	$2,000.00	
Maintenance & Support Services, Consulting and Election Services (see descriptions in this bid)	$3,300.00	$2,000.00	$225.00

GROUP 22300 - VOTING SYSTEMS AND RELATED SERVICES AND BALLOT MARKING OR OTHER
VOTING DEVICES ACCESSIBLE TO INDIVIDUALS WITH DISABILITIES

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PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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LOT 1: VOTING SYSTEMS

CATALOG/PRICELIST BID:

Name:

Date:

SEQUOIA VOTING SYSTEM

December 28, 2007

You may bid using one of the following Options:

Option I
Uniform catalog discount (applies to all items on pricelist)
Please list any exclusions on a separate sheet if there are items
you do not wish to offer

Discount

_____

Or

Option II
Category discount/net pricing itemized.

X____Check here if
bidding this option

Please list any exclusions on a separate sheet if there are items
you do not wish to offer

Option II may be bid as manufacturer's discounts, category discounts or in any way Bidder feels best pricing would be attained.

Discount Description: This discount is offered to the State or other purchasing jurisdiction (i.e. Counties and the City of New York) in consideration of a 45% down-payment within 10 days of Sequoia Voting Systems' acceptance of a Purchase Order or signed contract.

Category designation	List Price	Discount %	Net Price
Base Scanner and Tabulator	$ 7,200.00	3.5%	$ 6,948.00
Base Scanner and Tabulator with Accessibility Components	$ 11,500.00	3.5%	$ 11,097.50

Option III
Line Item Discount

_____Check here if bidding this option

Bidder shall include itemized pricelist with bid which includes all items with list pricing, discounts and net prices.

**PLEASE USE BLACK INK OR TYPEWRITER WHEN
PREPARING YOUR BID. BE SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN THE BOX**

Bidder:
Sequoia Voting Systems

LOT 1: (Cont'd)

Volume Discounts
Additional Volume Discount: (See; "Discounts"):
Use additional pages as needed
VOLUME PRICING-PRICE BREAKS
For single order to one location in dollars.
Please specify the amount that applies:

Discount

$_____ _____%
$_____ _____%
$_____ _____%

VOLUME PRICING-PRICE BREAKS
For cumulative contract purchases per customer.
Please specify the amount that applies:

$_____ _____%
$_____ _____%
$_____ _____%

VOLUME PRICING-PRICE BREAKS
For aggregate contract purchases in dollars statewide.
Please specify the amount that applies:

$_____ _____%
$_____ _____%
$_____ _____%

Total number of items offered: _____

Guaranteed Delivery: _____ days A/R/O

GROUP 22300 - VOTING SYSTEMS AND RELATED SERVICES AND BALLOT MARKING OR OTHER
VOTING DEVICES ACCESSIBLE TO INDIVIDUALS WITH DISABILITIES

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Lot 1: Voting Systems
Order Form/Price List: ImageCast Precinct Optical Scan System
Vendor: Sequoia Voting Systems

Items	Vendor Prices		
Categories	Unit Price	Number of Units	Total Price
Lot 1: Voting Systems			
Election Management System (EMS)			
EMS Datacenter Standard (suitable for up to 500 Election Districts)			
EMS Application Server HW	$ 5,800.00	1	$ 5,800.00
EMS Database Server HW	$ 5,800.00	1	$ 5,800.00
EMS Network Attached Storage Server HW	$ 5,800.00	1	$ 5,800.00
Cisco Catalyst Gigabit Switch HW (24 ports)	$ 3,250.00	1	$ 3,250.00
APC UPS Backup Devices (2 per EMS Datacenter) HW	$ 975.00	2	$ 1,950.00
APC Datacenter 25U Rack HW	$ 1,560.00	1	$ 1,560.00
Passive equipment – network and power cables, etc.	$ 650.00	NA	$ 650.00
HP Laser Printer (network, duplex)	$ 650.00	1	$ 650.00
Windows Server 2003 R2 Standard	$ 1,950.00	1	$ 1,950.00
Windows Server 2003 R2 Enterprise	$ 5,200.00	2	$ 10,400.00
SQL Server 2005 Standard	$15,600.00	1	$15,600.00
EMS EED Workstation HW with 20" LCD	$ 1,500.00	1	$ 1,500.00
Windows XP Professional SP2	$ 300.00	1	$ 300.00
EMS RTR Workstation HW with 20" LCD	$ 1,500.00	1	$ 1,500.00
Windows XP Professional SP2	$ 300.00	1	$ 300.00
EMS Software License – Base Price	$50,000.00	1	$50,000.00
EMS Software License – Per Workstation	$25,000.00	1	$25,000.00
EMS Software License – Processing Capacity	N/A		

**PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE
INSERTED YOUR COMPANY'S NAME IN THE BOX**

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**LOT 2:   BALLOT MARKING DEVICES OR OTHER VOTING DEVICES ACCESSIBLE TO INDIVIDUALS WITH
DISABILITIES**

CATALOG/PRICELIST BID:

Name: Date:

SEQUOIA VOTING SYSTEM   **December 28, 2007**

You may bid using one of the following Options:

Option I   Discount
Uniform catalog discount (applies to all items on pricelist)
Please list any exclusions on a separate sheet if there are items   _____
you do not wish to offer

      Or

Option II
Category discount/net pricing itemized.

            X____Check here if
                    bidding this option
Please list any exclusions on a separate sheet if there are items
you do not wish to offer

Option II may be bid as manufacturer's discounts, category discounts or in any way Bidder feels best pricing would be attained.

Discount Description: This discount is offered to the State or other purchasing jurisdiction (i.e. Counties and the City of New York) in consideration of a 45% down-payment within 10 days of Sequoia Voting Systems' acceptance of a Purchase Order or signed contract.

Category designation	List Price	Discount %	Net Price
Base Scanner and Tabulator* with Accessibility Components (Tabulator is disabled for Lot II implementations)	$ 11,500.00	3.5%	$ 11,097.50

Option III
Line Item Discount   _____Check here if bidding this option

Bidder shall include itemized pricelist with bid which includes all items with list pricing, discounts and net prices.

GROUP 22300 - VOTING SYSTEMS AND RELATED SERVICES AND BALLOT MARKING OR OTHER VOTING DEVICES ACCESSIBLE TO INDIVIDUALS WITH DISABILITIES

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Lot 1: Voting Systems
Order Form/Price List: ImageCast Precinct Optical Scan System
Vendor: Sequoia Voting Systems

Items	Vendor Prices		
Categories	Unit Price	Unit Price Per Day	Unit Price Per Hour
Lot 1: Voting Systems			
DRE	N/A		
• Scanner/Tabulator and Internal Printer (ImageCast) • Shipping/freight for inside delivery to State • Five Year Warranty, per unit • Integrated Ballot Box • Uninterruptible Power Supply (Note: Paper length is flexible without additional unit costs. Paper width is set at 8 ½")	$ 7,200.00		

Accessible Voting Devices - **IMPORTANT NOTE**: The accessible voting device consists of the scanner quoted in line 1 with additional components. The Accessible Voting Device functions as both the Election District and/or Polling Place Scanner and ADA device. Additional components include:
   ▪ Ballot Printer (including duplexer)
   ▪ ATI (Audio Tactile Device)
   ▪ Display Monitor
   ▪ Additional Motherboard
   ▪ Additional Software
   ▪ Headphones
   ▪ Sip & Puff Device
	$11,500.00		

Re-shipping for inside delivery to the Authorized User	$ 250.00		
Demonstration/Training Voting Equipment	N/A		
Laptops/Computers	N/A		
Smart Card Reader/Writers	N/A		
Uninterruptible Power Supplies (Included in the Scanner with ancillary equipment for Accessibility	Included		
Battery (Per NYSBOE Regulations)	Included		
Extended Life Battery (16 hours)	$800.00		
Other Ancillary Equipment (Specify) ▪ Two (2) Memory Cards/Voting Unit (1 GB each)	$ 250.00		

Lot 1: Voting Systems
Order Form/Price List: ImageCast Precinct Optical Scan System
Vendor: Sequoia Voting Systems

Items	Vendor Prices		
Categories	Unit Price	Unit Price Per Day	Unit Price Per Hour
Lot 1: Voting Systems			
Accessories			
Headphones	$ 25.00		-
Sip & Puff Devices	$395.00		
Rocker Paddles	$ 30.00		
Accessible Keyboards	N/A		
Other Accessibility Devices (Specify)	N/A		
Ballot Access Cards	N/A		
Voting Booths	$ 175.00		
Privacy Screens	$ 100.00		
Ballot Boxes (Spares)	$1,000.00		
Tables	N/A		
Other Accessories - Transfer Case	$ 100.00		
Election Day Supplies & Consumables			
Report Paper Rolls	$ 25.00		
VVPAT Paper Rolls	N/A		
Printer Ink/Toner (up to 800 voters) (Note: Toner Price listed is for the ADA device ballot printer. The Report printer is thermal and does not require ink/toner)	$ 70.00		
Sip & Puff Straws	$3.00		
Sip & Puff Filters	$10.00		
Head Phone Ear Covers (quantity of 100)	$40.00		
Privacy Sleeves	$ 5.00		
Paper Ballots (This information can be provided by NY area ballot printers. Prices will vary considerably depending on ballot size, number of ED's, ballot styles and ballots ordered).	See separate pricing table on page 97		
Other Consumables - Seals (5000 per unit price)	$ 125.00		

GROUP 22300 - VOTING SYSTEMS AND RELATED SERVICES AND BALLOT MARKING OR OTHER VOTING DEVICES ACCESSIBLE TO INDIVIDUALS WITH DISABILITIES

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Lot 1: Voting Systems
Order Form/Price List: **ImageCast Precinct Optical Scan System**
Vendor: **Sequoia Voting Systems**

Items	Vendor Prices		
Categories	**First Day (on-site)**	**Additional Days (on-site)**	**Hourly Rate (offsite)**
Lot 1: Voting Systems			
Election Day Support			
Senior Product Specialists	$3,300.00	$2,000.00	$225.00
Senior Election Management System Support	$3,300.00	$2,000.00	$225.00
Help Desk Support Technicians	$2,500.00	$1,200.00	$125.00
Polling Place Field Support Technicians	$2,500.00	$1,200.00	$125.00
Post-Election Support			
Senior Product Specialists	$3,700.00	$2,400.00	$275.00
Senior Election Management System Support	$3,300.00	$2,000.00	$225.00
Maintenance and Support Services			
On-Site Preventive Maintenance (Senior Product Specialist)	$3,300.00	$2,000.00	
Maintenance & Support Services, Consulting and Election Services (see descriptions in this bid)	$3,300.00	$2,000.00	$225.00

* In order to provide a thorough assessment of implementation costs (outside of the staff and Inspector training costs already provided) costs are defined by required personnel. Tasks associated with implementation are outlined in the sample implementation schedule included with this bid.

Items	Vendor Prices		
Categories	**Unit Price**	**Unit Price Per Day**	**Total Price**
Ballot Printing Pricing – Examples**			
60 Styles, 60,000 Total Ballots	$ .45		$27,000.00
300 Styles, 300,000 Total Ballots	$ .42		$126,000.00
900 Styles, 900,000 Total Ballots	$ .40		$360,000.00
1,200 Styles, 1,200,000 Total Ballots	$ .40		$480,000.00
Additional Ballots (over 1,200,000)	$ .40		

** Numbered and perforated stubs, affixed to pads - $ 0.12 per ballot additional.

Lot 1: Voting Systems
Order Form/Price List: ImageCast Precinct Optical Scan System
Vendor: Sequoia Voting Systems

Items	Vendor Prices		
Categories	**Unit Price**	**Number of Units**	**Total Price**
Lot 1: Voting Systems			
Election Management System (EMS)			
EMS Datacenter Express (suitable for up to 100 Election Districts)			
EMS Application Server and Database server HW	$ 5,200.00	1	$ 5,200.00
EMS Network Attached Storage Server HW	$ 3,900.00	1	$ 3,900.00
Cisco Catalyst Gigabit Switch HW (12 ports)	$ 1,560.00	1	$ 1,560.00
APC UPS Backup Devices (2 per EMS Datacenter) HW	$ 975.00	1	$ 975.00
Datacenter 12U Rack HW	$ 1,040.00	1	$ 1,040.00
Passive equipment – network and power cables, etc.	$ 520.00	NA	$ 520.00
HP Laser Printer (network, duplex)	$ 650.00	1	$ 650.00
Windows Server 2003 R2 Standard	$ 1,950.00	2	$ 3,900.00
SQL Server 2005 Standard	$ 6,500.00	1	$ 6,500.00
EMS EED Workstation HW with 20" LCD	$ 1,500.00	1	$ 1,500.00
Windows XP Professional SP2	$ 300.00	1	$ 300.00
EMS RTR Workstation HW with 20" LCD	$ 1,500.00	1	$ 1,500.00
Windows XP Professional SP2	$ 300.00	1	$ 300.00
EMS Software License – Base Price	$50,000.00	1	$50,000.00
EMS Software License – Per Workstation	$25,000.00	1	$25,000.00
EMS Software License – Processing Capacity	N/A		

GROUP 22300 - VOTING SYSTEMS AND RELATED SERVICES AND BALLOT MARKING OR OTHER
VOTING DEVICES ACCESSIBLE TO INDIVIDUALS WITH DISABILITIES

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Lot 1: Voting Systems
Order Form/Price List: **ImageCast Precinct Optical Scan System**
Vendor: **Sequoia Voting Systems**

Items	Vendor Prices		
Categories	**Unit Price**	**Number of Units**	**Total Price**
Lot 1: Voting Systems			
Election Management System (EMS)			
EMS Datacenter Standard (suitable for more than 500 Election Districts)			
EMS Application Server HW	$ 5,800.00	1	$ 5,800.00
EMS Database Server HW	$ 5,800.00	1	$ 5,800.00
EMS Network Attached Storage Server HW	$ 5,800.00	1	$ 5,800.00
Cisco Catalyst Gigabit Switch HW (48 ports)	$ 6,500.00	1	$ 6,500.00
APC UPS Backup Devices (2 per EMS Datacenter) HW	$ 975.00	2	$ 1,950.00
APC Datacenter 25U Rack HW	$ 1,560.00	1	$ 1,560.00
Passive equipment – network and power cables, etc.	$ 650.00	NA	$ 650.00
HP Laser Printer (network, duplex)	$ 650.00	1	$ 650.00
Windows Server 2003 R2 Standard	$ 1,950.00	1	$ 1,950.00
Windows Server 2003 R2 Enterprise	$ 5,200.00	2	$ 10,400.00
SQL Server 2005 Enterprise	$32,500.00	1	$32,500.00
EMS EED Workstation HW with 20" LCD	$ 1,500.00	1	$ 1,500.00
Windows XP Professional SP2	$ 300.00	1	$ 300.00
EMS RTR Workstation HW with 20" LCD	$ 1,500.00	1	$ 1,500.00
Windows XP Professional SP2	$ 300.00	1	$ 300.00
EMS Software License – Base Price	$50,000.00	1	$50,000.00
EMS Software License – Per Workstation	$25,000.00	1	$25,000.00
EMS Software License – Processing Capacity	N/A		

Lot 1: Voting Systems
Order Form/Price List: ImageCast Precinct Optical Scan System
Vendor: Sequoia Voting Systems

Items	Vendor Prices		
Categories	First Day (on-site)	Additional Days (on-site)	Hourly Rate (offsite)
Lot 1: Voting Systems			
Pollworker Training			
Classes for Board Trainers • Class Size 1 – 25 • 2 days training	$2,900.00	$1600.00	N/A
Classes for Pollworkers (**Price per Pollworker Trained**) • Class Size: 25 - 30 Pollworkers, Class Length: 2 hours			
– Total Pollworkers Trained: 50 - 999	$35.00	$35.00	N/A
– Total Pollworkers Trained: 1000 - 2500	$33.75	$33.75	N/A
– Total Pollworkers Trained: 2501 – 3000	$32.50	$32.50	N/A
– Total Pollworkers Trained: 3001 – 4000	$31.25	$31.25	N/A
– Total Pollworkers Trained: 4001 – 5000	$29.75	$29.75	N/A
– Total Pollworkers Trained: 5001 – 6000	$28.25	$28.25	N/A
– Total Pollworkers Trained: 6000 +	$27.00	$27.00	N/A
Pollworker Training Material	Included		
Staff Training			
Acceptance Test Training • Class Size 1 – 25 • 2 days	$2,900.00	$1600.00	$175.00
Classes for EMS Technical Staff • Class Size 1 – 10 • 5 days	$2,900.00	$1600.00	$175.00
Classes of EMS End Users (including procedures to be used to accomplish ballot configuration and ballot programming) • Class Size 1 – 10 • 10 days	$2,900.00	$1600.00	$175.00
Classes for Voting Equipment Technicians • Class Size 1 – 10 • 10 days	$2,900.00	$1600.00	$175.00
Classes for Voting Equipment - Additional Board Staff • Class Size 1 – 25 • 2 days	$2,900.00	$1600.00	$175.00

Lot 2: Ballot Marking Devices or Other Voting Devices Accessible To Individuals with Disabilities

Order Form/Price List: **ImageCast Precinct Optical Scan System**
Vendor: **Sequoia Voting Systems**

Items	Vendor Prices		
Categories	Unit Price	Number of Units	Total Price
Lot 2: Ballot Marking Devices or Other Voting Devices Accessible To Individuals with Disabilities			
Election Management System (EMS)			
EMS Datacenter Standard (suitable for up to 500 Election Districts)			
EMS Application Server HW	$ 5,800.00	1	$ 5,800.00
EMS Database Server HW	$ 5,800.00	1	$ 5,800.00
EMS Network Attached Storage Server HW	$ 5,800.00	1	$ 5,800.00
Cisco Catalyst Gigabit Switch HW (24 ports)	$ 3,250.00	1	$ 3,250.00
APC UPS Backup Devices (2 per EMS Datacenter) HW	$ 975.00	2	$ 1,950.00
APC Datacenter 25U Rack HW	$ 1,560.00	1	$ 1,560.00
Passive equipment – network and power cables, etc.	$ 650.00	NA	$ 650.00
HP Laser Printer (network, duplex)	$ 650.00	1	$ 650.00
Windows Server 2003 R2 Standard	$ 1,950.00	1	$ 1,950.00
Windows Server 2003 R2 Enterprise	$ 5,200.00	2	$ 10,400.00
SQL Server 2005 Standard	$15,600.00	1	$15,600.00
EMS EED Workstation HW with 20'' LCD	$ 1,500.00	1	$ 1,500.00
Windows XP Professional SP2	$ 300.00	1	$ 300.00
EMS RTR Workstation HW with 20'' LCD	$ 1,500.00	1	$ 1,500.00
Windows XP Professional SP2	$ 300.00	1	$ 300.00
EMS Software License – Base Price	$50,000.00	1	$50,000.00
EMS Software License – Per Workstation	$25,000.00	1	$25,000.00
EMS Software License – Processing Capacity	N/A		

Lot 1: Voting Systems
Order Form/Price List: ImageCast Precinct Optical Scan System
Vendor: Sequoia Voting Systems

Items	Vendor Prices		
Categories	First Day (on-site)	Additional Days (on-site)	Hourly Rate (offsite)
Lot 1: Voting Systems			
Hardware and Software Modifications*			
Development and Implementation Services*			
Onsite Support Per Election*			
Acceptance Testing Support*			
Pollsite Surveys*			
Voting Machine Facility Assessm't & Specs.*			
Overall Implementation			
Executive Management	$4,500.00	$3,200.00	$350.00
Senior Project Manager	$3,700.00	$2,400.00	$275.00
Senior Technical Project Manager	$3,700.00	$2,400.00	$275.00
Training Manager	$2,900.00	$1,600.00	$175.00
Voter Outreach and Media Specialist	$2,900.00	$1,600.00	$175.00
EMS System Implementation (including Import Protocol)			
Chief Systems Architect	$4,000.00	$2,800.00	$300.00
Senior Product Manager	$3,300.00	$2,000.00	$225.00
EMS Support Staff	$2,900.00	$1,600.00	$175.00
Pre-Election Support			
Senior Product Specialists (Warehouse/Poll site Support)	$3,300.00	$2,000.00	$225.00
Product Specialists (Warehouse/Poll site Support)	$3,300.00	$2,000.00	$225.00
Senior Election Management System Support	$3,300.00	$2,000.00	$225.00

Lot 2: Ballot Marking Devices or Other Voting Devices Accessible To Individuals with Disabilities

Order Form/Price List: **ImageCast Precinct Optical Scan System**
Vendor: **Sequoia Voting Systems**

Items	Vendor Prices		
Categories	Unit Price	Unit Price Per Day	Unit Price Per Hour
Lot 2: Ballot Marking Devices or Other Voting Devices Accessible To Individuals with Disabilities			
Accessible Voting Devices - **IMPORTANT NOTE:** The accessible voting device is the identical Accessible Voting Device bid for Lot I. The Accessible Voting device can function as both a Lot I voting system and a Lot II ballot marking device. Components includes: • Scanner/Tabulator and Internal Printer • Integrated Ballot Box • Ballot Printer (including duplexer) • ATI (Audio Tactile Device) • Display Monitor • Additional Motherboard • Additional Software • Headphones • Sip & Puff Device • Uninterruptible Power Supply • Shipping/freight for inside delivery to State • Five Year Warranty, per unit	$11,500.00		
Re-shipping for inside delivery to the Authorized User	$ 250.00		
Demonstration/Training Voting Equipment	N/A		
Laptops/Computers	N/A		
Smart Card Reader/Writers	N/A		
Uninterruptible Power Supplies (Included in the Scanner with ancillary equipment for Accessibility	Included		
Battery (Per NYSBOE Regulations)	Included		
Extended Life Battery (16 hours)	$800.00		
Other Ancillary Equipment (Specify) • Two (2) Memory Cards/Voting Unit (1 GB each)	$ 250.00		

Lot 2: Ballot Marking Devices or Other Voting Devices Accessible To Individuals with Disabilities

Order Form/Price List: ImageCast Precinct Optical Scan System

Vendor: Sequoia Voting Systems

Items	Vendor Prices		
Categories	Unit Price	Unit Price Per Day	Unit Price Per Hour
Lot 2: Ballot Marking Devices or Other Voting Devices Accessible To Individuals with Disabilities			
Accessories			
Headphones	$ 25.00		
Sip & Puff Devices	$395.00		
Rocker Paddles	$ 30.00		
Accessible Keyboards	N/A		
Other Accessibility Devices (Specify)	N/A		
Ballot Access Cards	N/A		
Voting Booths	$ 175.00		
Privacy Screens	$ 100.00		
Ballot Boxes (Spares)	$1,000.00		
Tables	N/A		
Other Accessories - Transfer Case	$ 100.00		
Election Day Supplies & Consumables			
Report Paper Rolls	$ 25.00		
VVPAT Paper Rolls	N/A		
Printer Ink/Toner (up to 800 voters) Note: Toner Price listed is for the ADA device ballot printer.	$ 70.00		
Sip & Puff Straws	$3.00		
Sip & Puff Filters	$10.00		
Head Phone Ear Covers (quantity of 100)	$40.00		
Privacy Sleeves	$ 5.00		
Paper Ballots (Blank - Ballot printed on the included Printer)	$ 0.10		
Other Consumables - Seals (5000 per unit price)	$ 125.00		

GROUP 22300 - VOTING SYSTEMS AND RELATED SERVICES AND BALLOT MARKING OR OTHER VOTING DEVICES ACCESSIBLE TO INDIVIDUALS WITH DISABILITIES

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Lot 2: Ballot Marking Devices or Other Voting Devices Accessible To Individuals with Disabilities

Order Form/Price List: **ImageCast Precinct Optical Scan System**
Vendor: **Sequoia Voting Systems**

Items	Vendor Prices		
Categories	First Day (on-site)	Additional Days (on-site)	Hourly Rate (offsite)
Lot 2: Ballot Marking Devices or Other Voting Devices Accessible To Individuals with Disabilities			
Overall Implementation			
Executive Management	$4,500.00	$3,200.00	$350.00
Senior Project Manager	$3,700.00	$2,400.00	$275.00
Senior Technical Project Manager	$3,700.00	$2,400.00	$275.00
Training Manager	$2,900.00	$1,600.00	$175.00
Voter Outreach and Media Specialist	$2,900.00	$1,600.00	$175.00
EMS System Implementation (including Import Protocol)			
Chief Systems Architect	$4,000.00	$2,800.00	$300.00
Senior Product Manager	$3,300.00	$2,000.00	$225.00
EMS Support Staff	$2,900.00	$1,600.00	$175.00
Pre-Election Support			
Senior Product Specialists (Warehouse/Poll site Support)	$3,300.00	$2,000.00	$225.00
Product Specialists (Warehouse/Poll site Support)	$3,300.00	$2,000.00	$225.00
Senior Election Management System Support	$3,300.00	$2,000.00	$225.00
EMS Support Staff (Ballot Definition Programming)	$2,900.00	$1,600.00	$175.00
Election Day Support			
Senior Product Specialists	$3,300.00	$2,000.00	$225.00
Senior Election Management System Support	$3,300.00	$2,000.00	$225.00
Help Desk Support Technicians	$2,500.00	$1,200.00	$125.00
Polling Place Field Support Technicians	$2,500.00	$1,200.00	$125.00

Lot 2: Ballot Marking Devices or Other Voting Devices Accessible To Individuals with Disabilities

Order Form/Price List: ImageCast Precinct Optical Scan System
Vendor: Sequoia Voting Systems

Items	Vendor Prices		
Categories	Unit Price	Number of Units	Total Price
Lot 2: Ballot Marking Devices or Other Voting Devices Accessible To Individuals with Disabilities			
Election Management System (EMS)			
EMS Datacenter Express (suitable for up to 100 Election Districts)			
EMS Application Server and Database server HW	$ 5,200.00	1	$ 5,200.00
EMS Network Attached Storage Server HW	$ 3,900.00	1	$ 3,900.00
Cisco Catalyst Gigabit Switch HW (12 ports)	$ 1,560.00	1	$ 1,560.00
APC UPS Backup Devices (2 per EMS Datacenter) HW	$ 975.00	1	$ 975.00
Datacenter 12U Rack HW	$ 1,040.00	1	$ 1,040.00
Passive equipment – network and power cables, etc.	$ 520.00	NA	$ 520.00
HP Laser Printer (network, duplex)	$ 650.00	1	$ 650.00
Windows Server 2003 R2 Standard	$ 1,950.00	2	$ 3,900.00
SQL Server 2005 Standard	$ 6,500.00	1	$ 6,500.00
EMS EED Workstation HW with 20" LCD	$ 1,500.00	1	$ 1,500.00
Windows XP Professional SP2	$ 300.00	1	$ 300.00
EMS RTR Workstation HW with 20" LCD	$ 1,500.00	1	$ 1,500.00
Windows XP Professional SP2	$ 300.00	1	$ 300.00
EMS Software License – Base Price	$50,000.00	1	$50,000.0
EMS Software License – Per Workstation	$25,000.00	1	$25,000.0
EMS Software License – Processing Capacity	N/A		

Lot 2: Ballot Marking Devices or Other Voting Devices Accessible To Individuals with Disabilities

Order Form/Price List: **ImageCast Precinct Optical Scan System**
Vendor: **Sequoia Voting Systems**

Items	Vendor Prices		
Categories	**Unit Price**	**Number of Units**	**Total Price**
Lot 2: Ballot Marking Devices or Other Voting Devices Accessible To Individuals with Disabilities			
Election Management System (EMS)			
EMS Datacenter Standard (suitable for more than 500 Election Districts)			
EMS Application Server HW	$ 5,800.00	1	$ 5,800.00
EMS Database Server HW	$ 5,800.00	1	$ 5,800.00
EMS Network Attached Storage Server HW	$ 5,800.00	1	$ 5,800.00
Cisco Catalyst Gigabit Switch HW (48 ports)	$ 6,500.00	1	$ 6,500.00
APC UPS Backup Devices (2 per EMS Datacenter) HW	$ 975.00	2	$ 1,950.00
APC Datacenter 25U Rack HW	$ 1,560.00	1	$ 1,560.00
Passive equipment – network and power cables, etc.	$ 650.00	NA	$ 650.00
HP Laser Printer (network, duplex)	$ 650.00	1	$ 650.00
Windows Server 2003 R2 Standard	$ 1,950.00	1	$ 1,950.00
Windows Server 2003 R2 Enterprise	$ 5,200.00	2	$ 10,400.00
SQL Server 2005 Enterprise	$32,500.00	1	$32,500.00
EMS EED Workstation HW with 20" LCD	$ 1,500.00	1	$ 1,500.00
Windows XP Professional SP2	$ 300.00	1	$ 300.00
EMS RTR Workstation HW with 20" LCD	$ 1,500.00	1	$ 1,500.00
Windows XP Professional SP2	$ 300.00	1	$ 300.00
EMS Software License – Base Price	$50,000.00	1	$50,000.00
EMS Software License – Per Workstation	$25,000.00	1	$25,000.00
EMS Software License – Processing Capacity	N/A		

Lot 2: Ballot Marking Devices or Other Voting Devices Accessible To Individuals with Disabilities

Order Form/Price List: ImageCast Precinct Optical Scan System
Vendor: Sequoia Voting Systems

Items	Vendor Prices		
Categories	First Day (on-site)	Additional Days (on-site)	Hourly Rate (offsite)
Lot 2: Ballot Marking Devices or Other Voting Devices Accessible To Individuals with Disabilities			
Pollworker Training			
Classes for Board Trainers ■ Class Size 1 – 25 ■ 2 days training	$2,900.00	$1600.00	N/A
Classes for Pollworkers (**Price per Pollworker Trained**) ■ Class Size: 25 - 30 Pollworkers, Class Length: 2 hours			
- Total Pollworkers Trained: 50 - 999	$35.00	$35.00	N/A
- Total Pollworkers Trained: 1000 - 2500	$33.75	$33.75	N/A
- Total Pollworkers Trained: 2501 – 3000	$32.50	$32.50	N/A
- Total Pollworkers Trained: 3001 – 4000	$31.25	$31.25	N/A
- Total Pollworkers Trained: 4001 – 5000	$29.75	$29.75	N/A
- Total Pollworkers Trained: 5001 – 6000	$28.25	$28.25	N/A
- Total Pollworkers Trained: 6000 +	$27.00	$27.00	N/A
Pollworker Training Material	Included		

Lot 2: Ballot Marking Devices or Other Voting Devices Accessible To Individuals with Disabilities

Order Form/Price List: ImageCast Precinct Optical Scan System
Vendor: Sequoia Voting Systems

Categories	First Day (on-site)	Additional Days (on-site)	Hourly Rate (offsite)
Lot 2: Ballot Marking Devices or Other Voting Devices Accessible To Individuals with Disabilities			
Staff Training			
Acceptance Test Training ▪ Class Size 1 – 25 ▪ 2 days	$2,900.00	$1600.00	$175.00
Classes for EMS Technical Staff ▪ Class Size 1 – 10 ▪ 3 days	$2,900.00	$1600.00	$175.00
Classes of EMS End Users (including procedures to be used to accomplish ballot configuration and ballot programming) ▪ Class Size 1 – 10 ▪ 5 days	$2,900.00	$1600.00	$175.00
Classes for Voting Equipment Technicians ▪ Class Size 1 – 10 ▪ 5 days	$2,900.00	$1600.00	$175.00
Classes for Voting Equipment - Additional Board Staff ▪ Class Size 1 – 25 ▪ 1 day	$2,900.00	$1600.00	$175.00
Hardware and Software Modifications*			
Development and Implementation Services*			
Onsite Support Per Election*			
Acceptance Testing Support*			
Pollsite Surveys*			
Voting Machine Facility Assessm't & Specs.*			

* In order to provide a thorough assessment of implementation costs (outside of the staff and Inspector training costs already provided) please see the breakdown on the following pages. A sample implementation schedule is included with this bid. While Lot II implementation may require similar personnel as Lot I implementation, the number of tasks will be considerably less. Correspondingly, the number of days and hours required to successfully install the system will also be less than Lot I.